

FACULTY

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*International & Federal
Tax Law*

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International Transactions*

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Intellectual Property Law*

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*Offshore Asset Protection &
Business Planning*

Mark Grossman, J.D.

Technology Law

Bradley J. Gross, J.D.

Technology Law

Luis S. Konski, J.D.

*International Dispute
Resolution*

Peter A. Quinter, J.D.

*Board Certified
International Attorney
Customs & International Trade*

Juan D. Bendeck, J.D., LL.M

*Tax Law &
Estate Planning*



LAW OFFICES
BECKER & POLIAKOFF, P.A.
FLORIDA & THE WORLD

I - When is the Right Time to Enter a Foreign Market? Structuring International Operations & Transactions

- The Wholly Owned Subsidiary vs. International Joint Venture
- Offshore Distribution and Manufacturing
- Principal Agency Issues Related to Entry, Operation and Exit
- Financing Options and Tax Consequences
- Anticipating Controversy & Planning To Avoid Litigation

Date: April 21, 2004 (Fort Lauderdale)

II - Protecting Your Intellectual Property in Foreign Markets

- Taking your Intellectual Property Abroad
- Licensing & Distribution Agreements
- Outsourcing Pitfalls
- Privacy, Security & Enforcement

Date: May 6, 2004 (Coral Gables)

III - International Dispute Resolution

- Foreign Country and Cross Border Litigation
- International Arbitration
- Complying With Post 9/11 Security Concerns

Date: June 3, 2004 (Coral Gables)

IV - International Tax Strategies

- Deferral v. Foreign Tax Credit Optimization
- Repatriation Strategies & Cross-border Transactions
- Transfer Pricing & Intellectual Property Planning
- Offshore Holding Company Planning

Date: June 24, 2004 (Fort Lauderdale)

V - Wealth Preservation Strategies For The Executive, Owner & Business

- Asset/Business Protection Structures
- Protecting The CEO's "Win"
- Equity Stripping - Park The Equity Where Only The Business Can Get It
- Cutting Edge Individual Tax Strategies

Date: September 30, 2004 (Coral Gables)

**A Simplified
and Integrated
Series of
Executive Level
Briefings**

LAW OFFICES
BECKER & POLIAKOFF, P.A.
FLORIDA & THE WORLD

WHERE: Law Offices of Becker & Poliakoff, P.A.

Sessions I & IV

Dates: April 21 & June 24, 2004

3111 Stirling Road (1 mile west of I-95)

Fort Lauderdale, Florida 33312

954-987-7550

Sessions II, III & V

Dates: May 6, June 3, & September 30, 2004

Alhambra Towers

121 Alhambra Plaza, Suite 1000

Coral Gables, Florida 33134

305-262-4433

TIME: 8:30 - 10:30 a.m.

(Registration and Breakfast begin at 8:00 a.m.)

TO REGISTER: Please call 954-987-7550 x4144

or visit our web site at www.becker-poliakoff.com/seminars

There is no cost to register

Seating is limited to ensure discussion among participants and faculty

The hiring of a lawyer is an important decision that should not be based solely upon advertisements. Before you decide, ask us to send you free written information about our qualifications and experience.

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